



Ed Spitzberg, Principal, *Spitzberg Advisors*

Ed Spitzberg is a nonprofit executive and fundraiser with over 15 years' experience specializing in the arts and education. He has been Executive Director of arts nonprofits including the multidisciplinary afterschool arts program Sitar Arts Center, winner of the President's Committee on the Arts and Humanities' National Arts and Humanities Youth Program award under his tenure. Ed has also been a senior development executive for Arena Stage, a Tony Award-winning regional theater, and the Afterschool Alliance, the national voice for the afterschool field and the children and families it impacts. As a fundraiser, Ed has successfully cultivated and solicited individual and institutional six-figure gifts. As a leader, Ed has developed concrete strategies for his organizations that have resulted in increased capacity and awareness.

As an arts educator, Ed has taught singing, piano, and musical theater to youth of all ages. Ed is also an artist and producer himself, having won Best Overall Show for the Capital Fringe Festival's 2015 Pick of the Fringe Audience Award, and leveraged that into a subsequent sold-out co-production with Strathmore Hall, a leading arts presenter in the Washington, DC region. He is currently a co-producer Off-Broadway of *Shake & Bake: Love's Labour's Lost*.

Prior to his nonprofit career, Ed worked in the corporate arena, including senior product management positions at the Walt Disney Company and an internet start-up, Comedy World.

Ed has an MBA in Entertainment Management and Marketing from the Anderson School at UCLA and a BA in Ethics, Politics and Economics from Yale University, where he was an active participant in the arts. He lives with his wife and daughter in Bethesda, MD.