

Class Fee Comparisons

Organization (classes for adults)	Title/Topic	Fee	# sessions	fee/session	fee/hour	NOTES
Round House Theatre	Performance Technique (older adults)	\$ 110.00	10	\$ 11.00	\$ 5.50	daytime
PCR Potomac Community Resources	Rhythmic Movement	\$ 299.00	19	\$ 15.74	\$ 15.75	morning
PCR Potomac Community Resources	English Chorus	\$ 252.00	16	\$ 15.75	\$ 15.75	evening
PCR Potomac Community Resources	YogaVentures	\$ 315.00	19	\$ 16.58	\$ 16.58	evening
UCR Upcounty Community Resources	Rhythm, Blues & Beyond!	\$ 440.00	21	\$ 20.95	\$ 20.95	morning
ArtStream	Broadway Song and Dance	\$ 210.00	7	\$ 30.00	\$ 20.00	evening
Washington Improv Theatre DC	Level I Foundations of Improv	\$ 279.00	8	\$ 34.88	\$ 13.95	evening
Potomac Arts Academy	Acting Workshop for Adults	\$ 325.00	8	\$ 40.63	\$ 20.31	evening
The Theatre Lab	Intro to Acting	\$ 330.00	6	\$ 55.00	\$ 22.00	evening
The Theatre Lab	Musical Theatre Workshop	\$ 330.00	6	\$ 55.00	\$ 22.00	evening
						early bird discount (\$20 off)/discount for members/seniors discount for 2-3 class "bundle"
Organization (classes for teens)						
Adventure Theatre	Acting I (age 13-18)	\$ 448.00	12	\$ 37.33	\$ 32.00	evening
Lumina Theatre	Players and Classics (age 8-18)	\$ 550.00	12	\$ 45.83	\$ 23.00	aft/eve
Lumina Theatre	Guild & Ensemble (teens, invitation only)	\$ 700.00	12	\$ 58.33	\$ 29.00	aft/eve
Round House Theatre Camp	Musical Theatre (age 12-18)	\$ 300.00	5	\$ 60.00	\$ 8.57	daytime
Imagination Stage	Pegasus (age 14-21)	\$ 1,000.00	14	\$ 71.43	\$ 35.71	afternoon
						discount to \$500 for 2-week session Sessions can be 20-28 weeks long)
Social Clubs/single session:						
UCR Upcounty Community Resources	Zamdance-a-thon	\$ 10.00	1	\$ 10.00	\$ 5.00	2 hours
PCR Potomac Community Resources	Studio 3F	\$ 20.00	1	\$ 20.00	\$ 7.00	3 hours
UCR Upcounty Community Resources	Monday Night Jam	\$ 20.00	1	\$ 20.00	\$ 20.00	1 hour
ArtStream	Super Social Saturday	\$ 30.00	1	\$ 30.00	\$ 12.00	2.5 hours
The Theatre Lab	mentor/coaching session	\$ 100.00	1	\$ 100.00	\$ 100.00	

**ArtStream, Inc.
Rates Comparison FYE '18**

ARTSTREAM'S REGISTRATION CLASSES (INCLUDING SOCIAL CLUBS)*

	10 Registrants 11 class offerings of 8 1.5 hr sessions			12 Registrants 11 classes offerings of 8 1.5 hr sessions		
Tuition Rate	\$30	\$35	\$40	\$30	\$35	\$40
Total Income	\$26,400	\$30,800	\$35,200	31,680	36,960	42,240
Total Expense	\$42,185	\$42,185	\$42,185	46,035	46,035	46,035
	(\$15,785)	(\$11,385)	(\$6,985)	(\$14,355)	(\$9,075)	(\$3,795)

Current rate \$30 established in FYE '15

* excl GMU and Super Social Saturday (see below) net yield

GMU \$420 semester per 15 registrants = \$6,300 vs direct exp of \$354 = **\$2,755 yield per semester**
 expenses are two (2) co-instructors @ \$40 hr + one (1) assistant instructor at \$25 for 14 1.5 hr sessions; parking per session for three (3) staffers = \$380; distributed salary for program manager and office coordinator = \$960. **Net yield for two semesters = \$5,519**

This class is always at full capacity

Super Social Saturday based on 15 participants (often more than 15) 12 x yr in MD and in Virginia for 2.5 hrs per session = \$10,800.
 Direct expense is two (2) co-instructors @ \$40 hr + one (1) ass't instructor at \$25 at each location for \$6,300 plus distributed salary for program manager and office coordinator = \$1,915. Donated space. **Net yield of \$2,585 for year**